

## CURRICULUM VITAE

### Trevor L. Brown

September 2009

#### ADDRESS

John Glenn School of Public Affairs  
The Ohio State University  
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#### EDUCATION

Ph.D. Public Policy and Political Science, Indiana University, 1999

B.A. Public Policy, Stanford University, 1993

#### FACULTY APPOINTMENTS

*Associate Director of Academic Affairs and Research*, The Ohio State University, John Glenn School of Public Affairs, 2009-present

*Associate Professor*, The Ohio State University, John Glenn School of Public Affairs, 2007-present

*Assistant Professor*, The Ohio State University, School of Public Policy and Management, 2001-2007

*Visiting Assistant Professor*, Indiana University, School of Public & Environmental Affairs, 1999-2001

#### PROFESSIONAL POSITIONS AND CONSULTATIONS

*Associate Project Executive/Director of Financial Management*, Parliamentary Development Project, Indiana University/U.S. Agency for International Development. Coordinate and manage project staff to provide technical assistance services to Ukraine's parliament. Oversee and administer \$1.1 million annual project budget. Provide strategic advice to project director on project directions. Work with consultants in developing program materials. 2003-present.

*Consultant*, Ukrainian Public Administration Education and Training Assessment, Indiana University/Eurasia Foundation. Designed overall strategy and methodology for assessment of Ukraine's education and training system for civil servants across levels of government. Developed evaluation tools, including semi-structured interview protocols and survey instrument, for use in assessment. Summer through winter 2007.

*Evaluator*, Ohio Leadership Forum, West Wind Education Policy. In conjunction with Chris Detwiler, OSU MPA, prepared an evaluation report for West Wind Education Policy, Inc. based on analysis of leadership training program for district superintendents and Ohio Department of Education staffers. Fall 2005 through winter 2006.

*Research Design Consultant and Principal Author*, City of Columbus Citizen Satisfaction Survey, Center for Survey Research, The Ohio State University. Conducted interviews with City department directors to design citizen satisfaction survey instrument. Analyzed and organized survey data for a report and press conference for the City. Results organized around City's strategic goals and individual departments' performance measures. 2002.

*Consultant*, Community Partnership Grant Making Program, The Ohio State University. Provide on-the-ground assistance to South African local governments, NGOs, educational institutions, and community groups to create community partnership grant making programs. Work with program director, Charles Adams, to identify funding for continued grant making programs. 2001-2003.

*Consultant*, Parliamentary Development Project, Indiana University/U.S. Agency for International Development. Work with project staff to provide consulting services to Ukraine's parliament on intergovernmental and local government issues. Provide assistance to project manager on budgetary and managerial issues. Provide strategic advice to project director on project directions. Work with other consultants in developing program materials. 2001-2003.

*U.S. Project Manager*, Parliamentary Development Project, Indiana University/U.S. Agency for International Development, Charles Wise, Director. Managed a foreign aid organization that provides technical assistance on democratic practices to local councils and the national parliament of Ukraine. Responsible for administering a \$1 million annual budget, performance measurement and reporting to funding agency, and managing a networked staff of over 25 U.S. and Ukrainian employees. 1997-2001.

*Project Associate*, Parliamentary Development Project, Indiana University/U.S. Agency for International Development, Charles Wise, Director. Developed analytical materials on comparative democratic and management practices for Ukrainian legislators and other government officials. Created and conducted training sessions on policy analysis methods, local economic development, strategic decision making, council management, and intergovernmental relations for national legislators, legislative staff, and subnational government officials. 1994-1997.

## **PUBLICATIONS**

### Peer Reviewed Journal Articles

Irina Khmelko, Charles Wise, and Trevor Brown. Forthcoming 2010. "Committees and Legislative Strengthening: The Growing Influence of Committees in Ukraine's Policy-Making Process." *Journal of Legislative Studies* 16(1).

Trevor Brown, Matt Potoski, and David Van Slyke. Forthcoming 2010. "Contracting for Complex Products." *Journal of Public Administration Research & Theory*.

Trevor Brown. 2008. "The Dynamics of Government-to-Government Contracts." *Public Performance Management Review* 31(3):364-386.

Trevor Brown, Matt Potoski, and David Van Slyke. 2008. "Changing Modes of Service Delivery: How Past Choices Structure Future Choices." *Environment and Planning C: Government and Policy* 26(1): 127-143.

Trevor Brown, Matt Potoski, and David Van Slyke. 2007. "Trust and Contract Completeness in the Public Sector." *Local Government Studies* 33(4): 607-623.

Trevor Brown. 2007. "Coercion versus Choice: Citizen Evaluations of Public Service Quality across Methods of Consumption." *Public Administration Review* 67(3): 559-572.

Trevor Brown, Matt Potoski, and David Van Slyke. 2006. "Managing Public Service Contracts: Aligning Values, Institutions, and Markets." *Public Administration Review* 66 (3): 323-331

Trevor Brown and Matt Potoski. 2006. "Contracting for Management: Assessing Management Capacity under Alternative Service Delivery Arrangements." *Journal of Policy Analysis and Management* 25(2): 323-346.

Trevor Brown. 2005. "The Promise and Challenges of Geographic Program Performance Analysis." *Public Performance and Management Review* 29 (2): 164-190.

Trevor Brown and Matt Potoski. 2005. "Transaction Costs and Contracting: The Practitioner Perspective." *Public Performance and Management Review* 28(3): 326-351.

Trevor Brown and Matthew Potoski. 2004. "Managing the Public Service Market." *Public Administration Review* 64: 656-669.

Trevor Brown and Matt Potoski. 2004. "Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements," *Journal of Public Procurement* 4: 375-396.

Trevor Brown and Charles Wise. 2004. "Constitutional Courts and Legislative-Executive Relations," *Political Science Quarterly* 119: 143-169.

Trevor Brown and Matt Potoski. 2003. "Transaction Costs and Institutional Explanations for Government Service Production Decisions." *Journal of Public Administration Research & Theory* 13: 441-468.

Trevor Brown and Matt Potoski. 2003. "Managing Contract Performance: A Transaction Costs Approach," *Journal of Policy Analysis and Management* 20: 275-297.

Trevor Brown and Matt Potoski. 2003. "Contract Management Capacity in Municipal and County Governments," *Public Administration Review* 63: 136-147.

Trevor Brown. 2002. "Local Autonomy versus Central Control during Transition." *Environment and Planning C: Government and Policy* 20: 889-910.

Charles Adams, Michael Bell and Trevor Brown. 2002. "Building Civic Infrastructure: Implementing Community Partnership Grant Programs in South Africa." *Public Administration and Development* 22: 293-302.

Charles Wise, Vladimir Pigenko, and Trevor Brown. 2002. "Elite Attitudes and Democratic Stability," *Europe-Asia Studies* 54: 87-107.

Trevor Brown. 2001. "Contracting Out by Local Governments in Transitioning Nations," *Administration and Society* 32: 728-755.

Trevor Brown. 2001. "Local Economic Development and Local Taxation," *Urban Affairs Review* 36: 406-429.

Trevor Brown. 2001. "Decentralization, Centralization and Subnational Government Capacity in Ukraine," *Policy & Management Review* 1:  
[http://www.spaef.com/PMR\\_PUB/index.html](http://www.spaef.com/PMR_PUB/index.html)

Charles Wise and Trevor Brown. 1999. "Democratization and the Separation of Powers in Ukraine," *Communist and Post-Communist Studies* 32: 23-44.

Charles Wise and Trevor Brown. 1998. "The Consolidation of Democracy in Ukraine," *Democratization* 5: 116-137.

Charles Wise and Trevor Brown. 1996. "Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States," *The Journal of Legislative Studies* 2: 216-244.

Charles Wise and Trevor Brown. 1996. "The Internal Development of the Ukrainian Parliament," *Public Administration and Development* 16: 265-279.

### Book Chapters

Trevor Brown, Matt Potoski, and David Van Slyke. Forthcoming 2009. "Accountability Challenges in Public Sector Contracting for Complex Products," in George Frederickson and Mel Dubnick (eds.), *Accountability in the Public Sector* (Dayton, Ohio: Kettering Press).

Trevor Brown, Yijia Jing, Bert Rockman and Eckhard Schröter. 2006. "Rolling Back the State? A Tale of Privatization in the United States and Germany," in David Eaton (ed.), *The End of Sovereignty? A Transatlantic Perspective*, Transatlantic Public Policy Series vol 2 (Munster, Germany: LIT Verlag)

Bert Rockman and Trevor Brown. 2004. "New Economy, New Institutions, Old Problems for Democracy," in Ederhard Bohne, Charles F. Bonser, and Kenneth M. Spencer (eds.), *Transatlantic Perspectives on Liberalization and Democratic Governance* (New Brunswick, CT: Transaction Publishers), 190-206.

Charles Wise and Trevor Brown. 1999. "When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations," in *The Challenge of New Governance in the 21<sup>st</sup> Century: Achieving Effective Central-Local Relations* (Tokyo, Japan: National Institute for Research Advancement).

### Other Publications

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. "Simple and Complex Contracting," *PA Times* 31(7): 5.

Trevor Brown, Matt Potoski, and David Van Slyke. July/August 2008. "Managing Complex Contracts," *Administration Focus* 76(4): 50-51.

Charles Adams, Michael Bell and Trevor Brown. 2003. "Strengthening Civil Society in South Africa: The Community Partnership Grant Program." *Proceedings of the 95<sup>th</sup> Annual Conference on Taxation* (Washington, DC: National Tax Association).

Trevor Brown and Matthew Potoski. 2003. "Managing Local Government Service Delivery: Harnessing the Upside of Contracting," *Policy Currents* 12 (2): 4-8.

### **PROFESSIONAL REPORTS**

Trevor Brown, Matthew Potoski, and David Van Slyke. 2008. *The Challenge of Contracting for Large Complex Projects: A Case Study of the Coast Guard's Deepwater Program* (Washington DC: IBM Center for the Business of Government).

Charles Wise and Trevor Brown. 2007. *Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials*. Assessment report prepared for the Eurasia Foundation and the U.S. Agency for International Development.

Contributor. 2006. *Support for DCHA/DG Technical Leadership Agenda in Legislative Strengthening: Parliamentary Immunity*. Research report prepared for the U.S. Agency for International Development based on analysis of legislative immunity practices in a variety of transitioning nations.

Trevor Brown and Chris Detwiler. 2006. *Evaluation of the Ohio Leadership Forum*. Evaluation report prepared for West Wind Education Policy, Inc. based on analysis of leadership training program for district superintendents and Ohio Department of Education staffers.

Trevor Brown and Jennifer Evans-Cowley. 2003. *Citizen Satisfaction with Public Services in the Columbus Metropolitan Area*. Technical report prepared for Ohio municipal governments based on research funded by The Ohio State University Center for Urban and Regional Analysis.

Trevor Brown, Lewis Horner, Edward Malecki and Luksamee Jeawetchasil. 2002. *Report to the City of Columbus: 2002 Citizen Satisfaction Survey*. Technical report prepared for the City of Columbus on behalf of the Center for Survey Research, The Ohio State University.

Trevor Brown, Vladimir Pigenko, and Edward Rakhimkulov. 1999. *Comparative Survey Results of the 13<sup>th</sup> and 14<sup>th</sup> Convocation of the Verkhovna Rada*. Technical report prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown and Michael McGuire. 1997. *The Development of Local Self-Government in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

Michael McGuire and Trevor Brown. 1997. *Training and Capacity Assessment of Local Self-Government Councils in Ukraine*. Technical Report prepared for the U.S. Agency for International Development, Ukraine mission.

## **TRAINING MANUALS**

Trevor Brown and Robert Agranoff (eds.). 1999. *Strategic Decision-Making for Economic Development*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Trevor Brown, Robert Agranoff, and Anatoliy Tkachuk (eds.). 1998. *Organizing and Managing Democratic Local Councils*. Training manual prepared for the U.S. Agency for International Development, Ukraine mission.

Robert Agranoff, Anatoliy Tkachuk, and Trevor Brown. 1998. *Handbook on Local Self-Government* (Kyiv, Ukraine: Parliamentary Development Project). Handbook prepared for the U.S. Agency for International Development, Ukraine mission.

## **BOOK REVIEWS**

Trevor Brown. 2008. "Constitutions, Markets and Law: Recent Experiences in Transition Economies." *Canadian-American Slavic Studies* 41: 245-247.

Trevor Brown. 2005. "If You Build It: Business, Government and Ontario's Electronic Toll Highway." *International Public Management Journal* 8(3): 447-450.

Trevor Brown. 2004. "Ukrainian Political Economy: The First Ten Years." *Canadian-American Slavic Studies* 38: 474-475.

Trevor Brown. 2003. "Elections and Democratization in Ukraine." *Canadian-American Slavic Studies* 37: 473-475.

Trevor Brown. 2002. "The Political Analysis of Postcommunism: Understanding Postcommunist Ukraine." *Canadian-American Slavic Studies* 36: 493-495.

## **PROFESSIONAL PRESENTATIONS**

"The Challenge of Contracting for Large Complex Projects," (with David Van Slyke) IBM Center for the Business of Government breakfast briefing, March 2009, Washington, DC, and John Glenn School of Public Affairs Washington Academic Internship Program seminar, July 2009, Washington, DC.

Testimony before the House Small Business Committee on the Small Business Administration's Contracting Programs, September 19, 2007, Washington, DC

"Partnership Opportunities with Civilian Universities for Reconstruction and Stabilization Knowledge and Training," Integrated Training and Education Workshop, U.S. Army Peace Keeping and Stability Operations Institute, September 2007, Carlisle Barracks, Pennsylvania

"Strategic Assessment of the Present State of Public Administration Education and Training in Ukraine and Prospects for Launching a Capacity Building Institution for Public Officials" (with Charles Wise), Eurasia Foundation and U.S. Agency for International Development, February 2007, Kyiv, Ukraine.

"Measuring Democratic Governance in Somaliland" (with Ahmed Diriye), Somaliland Policy and Reconstruction Institute Convention, September 2006, Crystal City, Virginia.

“Managing Contract Service Delivery”, Ohio City/County Management Association Winter Conference, January 2006, Worthington, Ohio.

“Citizen Satisfaction with Refuse Collection in the Columbus Metropolitan Area” (with Nathaniel Vogt), American Public Works Association, June 2003, Dublin, Ohio

“Does Customer Service Matter in the Public Sector?” Department of City and Regional Planning, The Ohio State University, February 2003 and Center for Survey Research, The Ohio State University, May 2003.

“Local Autonomy and Local Government Financing in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2002.

“Report to the City of Columbus: 2002 Citizen Satisfaction Survey,” Mayor, Cabinet and Press, City of Columbus, October 2002.

“Distribution of Responsibilities across Levels of Government in Ukraine,” Parliamentary Development Project Intergovernmental Relations Legislative Agenda Setting Conference, Kiev, Ukraine, November 2000.

“Intergovernmental Oversight and Control in the United States,” Parliamentary Development Project Conference on Legislative Oversight of the Executive for Ukrainian Parliamentarians, Kyiv, Ukraine, June 1996.

## **SCHOLARLY PRESENTATIONS**

“Contracting for Complex Products” (with Matt Potoski and David Van Slyke), “State of Agents” Workshop, University of Wisconsin – Madison, July 2008, Department of Economic Policy, University of Barcelona, Spain, September 2008, and Department of Public Administration, Florida International University, Miami, March 2009.

“Contracting Requirements and Costs” (with Ben Boettcher), Department of Economic Policy, University of Barcelona, Spain, September 2008.

“Accountability Challenges in Public Sector Contracting for Complex Products” (with Matt Potoski and David Van Slyke), Symposium on Public Accountability, Kettering Foundation, Dayton, Ohio, May 2008.

Chair/discussant, “New Transitions in Belarus and Ukraine,” Midwest Slavic Conference, The Ohio State University, April 2008, Columbus, Ohio.

“Designing and Managing Complex Contracts,” Faculty Colloquium, Evans School of Public Affairs, University of Washington, February 2008, Seattle, Washington.

“Complex Contracting: Lessons in Contract Management from the Department of Homeland Security’s Secure Border Initiative” (with Matt Potoski and David Van Slyke),

Public Management Research Association meetings, October 2007, University of Arizona, Tucson, Arizona, and Association of Public Policy Analysis and Management conference, November 2007, Washington, DC.

“Learning from Experience and Managing the Transaction Costs of Internal and Contract Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, November 2006, University of Wisconsin, Madison, Wisconsin.

“Trust and Contract Completeness in the Public Sector” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, June 2006, University of Barcelona, Spain.

“Changing Modes of Service Delivery: Costs and Constraints” (with Matt Potoski and David Van Slyke), International Workshop on Local Government Reform: Privatization and Public-Private Collaboration, June 2006, University of Barcelona, Spain.

“Transaction Costs and the Changing Patterns of Local Service Delivery” (with Matt Potoski and David Van Slyke), Association of Policy Analysis and Management, November 2005, Washington, DC.

Chair, “Role/Financing of Nonprofits in Service Delivery”, Association of Policy Analysis and Management, November 2005, Washington, DC.

“Managing the Tools of Government: Contracting and Contract Management in the New Millennium,” (with Matt Potoski and David Van Slyke), National Public Management Research Conference, October 2005, University of Southern California, Los Angeles, California.

“Contracting for Management: Assessing the Management Capacity under Alternative Service Delivery Arrangements” (with Matt Potoski), Doctoral Colloquium, School of Public and Environmental Affairs, Indiana University, January 2005, Bloomington, Indiana and Association of Policy Analysis and Management, October 2004, Atlanta, Georgia.

“The Impact of Service Experience and Service Type on Citizen Satisfaction with Public Services”, Association of Policy Analysis and Management, October 2004, Atlanta, Georgia.

“Assessing the Management Costs of Delivering Services under Alternative Institutional Arrangements,” (with Matt Potoski), International Public Procurement meetings, October 2004, Ft. Lauderdale, Florida.

“Explaining Citizen Satisfaction with Public Services” (with Jennifer Evans-Cowley), Center for Urban and Regional Analysis, The Ohio State University, November 2003, Columbus, Ohio

“Management in the Public Service Market Place” (with Matt Potoski), 7<sup>th</sup> National Public Management Research Conference, October 2003, Washington, DC & Association of Public Policy Analysis and Management Meetings, November 2003, Washington, DC

“The Influence of Transaction Costs on Government Service Production Decisions,” (with Matt Potoski), 6<sup>th</sup> National Public Management Research Conference, Indiana University, October 2001.

“Managing Contract Performance: A Transaction Costs Approach,” Annual Meetings of the Association of Public Policy Analysis and Management, Washington, DC, November 2001.

“Measurement versus Management: How GPRA ‘Crowds Out’ Management in USAID,” Annual Meeting of the Association of Public Policy Analysis and Management, Seattle, WA, November 2000.

“Measuring Parliamentary Development: The Case of Ukraine’s National Parliament,” (with Vladimir Pigenko), Annual Meeting of Midwest Political Science Association, Chicago, IL, April 1999.

“Contracting Out by Local Governments in Transitioning Nations,” Annual Meeting of the Association of Public Policy Analysis and Management, Washington, DC, November 1999.

“When Governments Disagree: A Comparative Analysis of Conflict Resolution Mechanisms in Intergovernmental Relations in Three Nations,” (with Charles Wise), NIRA-NAPA International Conference on the Challenge of New Governance in the 21<sup>st</sup> Century: Achieving Effective Central-Local Relations, Tokyo, Japan, July 1998.

“Constitutional Courts and Legislative-Executive Relations,” Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1998.

“Democratization and the Separation of Powers in Ukraine,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1997.

“Laying the Foundation for the Institutionalization of Democratic Parliaments in the Newly Independent States,” (with Charles Wise), Annual Meeting of the Midwest Political Science Association, Chicago, IL, April 1996.

## **HONORS AND AWARDS**

Honorable Mention, Best Manuscript Competition, International Public Procurement Conference, October 2004 (\$500).

John Glenn School of Public Affairs Outstanding Teacher of the Year, The Ohio State University, 2003, 2005, 2007

School of Public and Environmental Affairs Teaching Excellence Recognition Award,  
Indiana University, 2000

## **GRANTS AND FELLOWSHIPS**

Pew Center on the States, The Pew Center on the State Government Performance Project,  
July 2009 (\$44,870).

IBM Business of Government Research Award (with Matt Potoski and David Van Slyke),  
February 2009 (\$20,000).

Department of the Navy Research Grant (with Matt Potoski and David Van Slyke),  
January 2009 (\$109,881)

IBM Business of Government Research Award (with Matt Potoski and David Van Slyke),  
February 2008 (\$20,000).

Battelle Endowment for Technology & Human Affairs (with Debra Jasper, Betsy Hubbard  
& Rajiv Ramnath), March 2008 (\$56,285).

Center for Urban and Regional Analysis Research Grant, Ohio State University, May 2002  
(\$28,854).

College of Social and Behavioral Sciences Seed Grant, Ohio State University, December  
2001 (\$20,814).

Presidential Management Intern Finalist Status, 1999

Ford Foundation Pre-Dissertation Research Grant, 1997 (\$2500).

## **TEACHING**

### Doctoral

Democratic Transitions  
Doctoral Colloquium  
Organizational Theory

### Masters

Applied Strategic Management  
Intergovernmental Systems Management  
Managing Public Sector Organizations  
Public Organizations and Management  
Public Policy and Management Capstone II  
Rebuilding Failed and Weak States  
Strategy for Public Sector Organizations

Undergraduate

Rebuilding Failed and Weak States  
Urban Problems and Solutions

**REVIEWER**

Editorial Board

International Journal of Public Administration, 2008 – present  
Journal of Policy Analysis and Management, 2005-2006  
Journal of Public Administration Research and Theory, 2007-present

Academic Journals – Manuscripts

American Political Science Review  
Environment and Planning C  
Governance  
Journal of Policy Analysis and Management  
Journal of Public Administration Research and Theory  
Local Government Studies  
Public Administration  
Public Administration Review  
Public Performance Management Review  
State and Local Government Review  
Urban Affairs Review

Academic Journals – Books

Canadian-American Slavic Studies  
International Public Management Journal

**PROFESSIONAL AFFILIATIONS AND SERVICE**

American Society of Public Administration

Association for Public Policy Analysis and Management  
Public and Nonprofit Management Program Committee, 2007 Conference  
Vernon Prize Committee for Best Article in JPAM, 2008

American Political Science Association

Public Management Research Association  
Program Committee, 2007 Conference  
Program Committee co-chair, 2009 Conference  
Conference Site Coordinator, 2009 Conference  
Site Selection Committee, 2011 Conference